

BUSINESS: Johnson & Johnson is engaged in the research & development, manufacture, and sale of a broad range of products in the healthcare field. It operates three business segments: Consumer (baby care, beauty, skin care, oral care, wound care, etc.), Pharmaceutical (antiinfective, antipsychotic, contraceptive, dermatology, gastrointestinal, etc.), and Medical Devices

(ornopedic, surgery, interventional solutions, and eye neatin fields). Employs approximately 132,200. Officers & directors less than 1.0% of common stock; Vanguard Group, 8.7%; BlackRock, 7.3%; State Street, 5.8%. (3/20 Proxy). Chairman & CEO: Alex Gorsk; Inc.: NJ. Address: One Johnson & Johnson Plaza, New Brunswick, NJ 08933. Telephone: 732-524-0400. Internet: www.jnj.com.

 ANNUAL RATES of change (per sh) Sales
 Past (Cash Flow)
 Past (Cash Flow)
 Eart'd '17-'19 to '24-'26 to '24-'26 to '24-'26 to '25-'26 to '24-'26 to '25-'26 to '24-'26 to '24-'26 to '25-'26 to '24-'26 to '25-'26 to '

46033

7537

20897

31230

45274

8544

1202

26218

35964

57578

7044 5078

26725

38847

Current Assets

Accts Payable Debt Due

Current Liab.

Cal- endar			ALES (\$ m Sep.Per	ill.) ^A Dec.Per	Full Year
2018	20009	20831	20348	20393	81581
2019	20021	20562	20729	20747	82059
2020	20691	18336	21082	22475	82584
2021	22000	22250	23500	23900	91650
2022	23000	23250	24500	25000	95750
Cal-	EARNINGS PER SHARE AB				Full
endar	Mar.Per	Jun.Per	Sep.Per	Dec.Per	
2018	1.60	1.45	1.44	1.12	5.61
2019	2.10	2.58	2.12	1.88	8.68
2020	2.30	1.67	2.20	1.86	8.03
2021	2.40	2.40	2.40	2.30	9.50
2022	2.55	2.55	2.55	2.50	10.15
Cal-	QUARTERLY DIVIDENDS PAID C=				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2017	.80	.84	.84	.84	3.32
2018	.84	.90	.90	.90	3.54
2019	.90	.95	.95	.95	3.75
2020	.95	1.01	1.01	1.01	3.98

Johnson & Johnson is making head**lines.** The company announced the muchanticipated results of its Phase III trial for its COVID-19 vaccine. This showed 66% overall efficacy in blocking moderate-to-severe forms of the disease and 85% efficacy in severe forms. While this comes up short of the efficacy shown by the Moderna and Pfizer/BioNTech vaccines, we view the data as favorable, especially when considering the overwhelming demand as well as the advantage that J&J's vaccine has of requiring only one shot. Wall Street did not seem to share our optimism, however, and the stock slipped on the news. Still, J&J planned to file in early February for emergency use authorization with the Food & Drug Administration.

The world's largest healthcare company reported better-than-expected fourth-quarter results. Share earnings came in at \$1.86, a couple of pennies off the year-earlier tally, but about a nickel ahead of the consensus estimate. Although margins remained under fairly heavy pressure, sales increased a better-than-anticipated 8.3%, roughly double our estimate, thanks to ongoing momentum from

the Pharmaceutical business.

We've upped our 2021 estimates. Guidance was solid, with management saying that it is looking for sales to tally between \$90.5 billion and \$91.7 billion for all of 2021, pointing to a 9.5%-11.0% rise. From a bottom-line perspective, it is now calling for EPS of \$9.40 to \$9.60. And this was before the release of the aforementioned results of the company's COVID-19 trials. Adding it all up, we currently look for J&J to earn \$9.50 a share, on an 11% uptick in sales. The company should continue to do well with its Pharmaceutical portfolio, and we expect the other businesses to gain traction as the year progresses. Too, we see margin improvement accelerating in the second half of the year.

The stock has done well since our November report despite the abovementioned pullback. We continue to think that it offers worthwhile three- to five-year total return prospects, especially on a risk-adjusted basis. J&J's COVID-19 vaccine is a plus in our eyes, and investors should consider buying on dips. These shares are now an Average selection for Timeliness.

Andre J. Costanza February 12, 2021

(A) Years end on the last Sunday in December. (B) Diluted earnings. Excludes nonrecurring: '04, d26c; '05, d4c; '06, d3c; '07, d52c; '09, d23c; '10, 2c; '11, d\$1.51; '12, d\$1.24; '13,

2021

d71¢; 4th qtr.'17, d\$5.73 (due to tax reform.); '19 (\$3.05)' '20, (\$2.52). GAAP from 2015-2018. Next earnings report due late April.

September, and December. ■ Dividend reinvestment plan available.
(D) Includes intangibles. On 12/31/19: \$81.3

Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability

d23¢; '10, 2¢; '11, d\$1.51; '12, d\$1.24; '13, | (C) Dividends historically paid: March, June, | billion, \$30.76 a share. (E) In millions.
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